

सॉफ्टवेयर उत्पाद के लिए मार्केटिंग पार्टनर की तलाश में रुचि व्यक्त करने हेतु आवेदन आमंत्रित।  
**EXPRESSION OF INTEREST FOR MARKETING PARTNER FOR THE SOFTWARE  
PRODUCT**

## **SeisRTM - Enterprise-Grade 2D/3D Reverse Time Migration (RTM) Software**



उन्नत कंप्यूटिंग विकास केंद्र, सी-डैक  
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Issued by

**CENTRE FOR DEVELOPMENT OF ADVANCED COMPUTING**

(The Premier R&D organization of the Ministry of Electronics and Information  
Technology (MeitY), Govt. of India)

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## 1. Introduction

The Centre for Development of Advanced Computing (C-DAC),Pune is seeking "Expression of Interest" (EOI) from Indian company/MSME/startup/Industry who are interested in marketing the software solution designed and developed by C-DAC, namely the SeisRTM, a Enterprise-Grade 2D/3D Reverse Time Migration (RTM) Software. The purpose of this EOI is to provide the proposed Marketing Partners with the information and to assist them in the formulation of their proposals. This EOI does not claim to contain all the information, which each proposer may require. C-DAC invites interested companies to respond with their company details, collaboration details, sales projections, and financial details. Expressions of Interest (EOI) are solicited by C-DAC, Pune, from reputable firm/company registered in India. Submission of an EOI is purely an invitation to offer and does not create any right, legitimate expectation, or guarantee of empanelment or selection. Each proposer should, at its own costs without any right to claim reimbursement, conduct its investigations and analysis and should check the accuracy, reliability and completeness of the information given in this EOI and wherever felt necessary obtain independent advice. These firm/company should possess relevant experience and insights in marketing of IT products. This document provides comprehensive information regarding the product and terms and conditions for companies to submit their Expression of Interest and establish a Marketing Partnership with C-DAC, under the terms outlined herein. Any further technical details/inputs required for the marketing & sale of product can be had directly from C-DAC,Pune (sdp@cdac.in). Participation in this EOI process shall not be construed as a commitment or assurance by C-DAC to empanel or appoint any Marketing Partner. C-DAC reserves the absolute right to accept or reject any or response to EOI, wholly or partly without assigning any reason and without incurring any liability whatsoever.

C-DAC makes no representation or warranty and shall incur no liability under any law, statute, rules or regulations as to the accuracy, reliability, or completeness of this EOI. The information contained in this EOI is selective and is subject to update, expansion, revision, and amendment.

C-DAC does not undertake to provide any Bidder with access to any additional information or to update the information in this EOI or to correct any inaccuracies if any therein, which may become apparent.

C-DAC reserves the right to disqualify any bidder should it be deemed so necessary at any stage on the grounds of national security.

## 2. Brief about C-DAC

Centre for Development of Advanced Computing (C-DAC) is the premier R&D organization of the Ministry of Electronics and Information Technology (MeitY), Govt of India, for carrying out R&D in IT, Electronics, and associated areas. It is a national Centre of Excellence, pioneering application-oriented research, design, and development in Electronics and Information Technology. The Centre has contributed significantly to the growth of the industry in general and the electronics sector in particular through the indigenous development of commercially viable systems and products. The Centre has several firsts to its credits and is the recipient of prestigious national level awards for excellence in application-oriented R & D. The different technology verticals of C-DAC include Cyber Security, Cyber Forensics, Communications Technologies, High-Performance Computing (HPC), Quantum Computing, Artificial Intelligence (AI), Strategic Technologies, Digital India RISC-V (DIR-V), Software Technologies, e-Governance, Healthcare & Educational Technologies, Cyber Security, Automotive and Communication Technology, Power Electronics & Renewable Energy, Intelligent Transportation Systems (ITS) and others.

## 3. The Product

The world's dependence on oil and gas is increasing as global economies and infrastructure continue to rely heavily on petroleum-based products. Discussions of when world oil and gas production will peak seem to be on the periphery, even amid shrinking availability of oil and a weakened global economy. Hence, a lot of technological advancements and work is being done in the domain of seismic imaging which is used to monitor and delineate the earth's subsurface structure to locate the presence of oil and gas resources. Over the past decade, seismology entered a new era. Solving complex wave equations on large supercomputers, accurate and complete simulations for heterogeneous earth models became a reality.

### 3.1 Need for seismic imaging technology

High drilling cost, complex geological reserves, and unconventional resources are pushing Oil and gas industry to use technologies which can provide detailed sub-surface information. 3D depth imaging based on wave equation formulation has already been established as the superior method for getting depth images as compared to integral based approaches. RTM which is based on the solution of two-way wave equation, provides excellent answers for seismic imaging of complex geologies. Easy oil has already been discovered, and all the remaining oil/gas or unconventional hydrocarbon resources are believed to be in the complex structures or geologies which are not illuminated/imaged by previous methods. The need for technology which can

illuminate such complex geologies with accurate mathematical formulation is the necessity of the hour.

### 3.2 Reverse Time Migration (RTM)

Complex ray paths of recorded seismic energy are required to be mapped to their true geological locations for computation of accurate seismic image. Reverse Time Migration (RTM) is one of the most reliable and preferred solution for seismic imaging of geological subsurface with complex structures. It can handle large velocity variation without any dip limitations for producing the earth subsurface structure with high resolution. It is capable of delivering subsurface images with high accuracy in different mediums. RTM is highly computation, I/O and storage intensive, which requires High Performance Computing (HPC) ecosystem for execution. Currently, RTM is available as commercial software from various companies and licensing fees for such commercial software are very expensive. Limited programs are available from open-source communities for academic use. There are no production level case studies published using these programs to prove their usefulness with real data. All these problems triggered the need for indigenously developed RTM software.

### 3.3 About SeisRTM

Under National Supercomputing Mission (NSM), "SeisRTM" is a Make in India initiative to develop a customizable and efficient RTM software. "SeisRTM" can provide high resolution 2D & 3D seismic images of complex geological subsurface using acquired large seismic data. Indigenously developed "SeisRTM" on NSM infrastructure, will have seismic imaging facility with 3D RTM capabilities for upstream oil & gas exploration companies.

#### **SeisRTM capabilities/deliverables**

- **Comprehensive modeling options**  
Supports 2D isotropic (ISO), Vertical Transverse Isotropic (VTI), and Tilted Transverse Isotropic (TTI) as well as 3D ISO seismic modeling for accurate wavefield simulation.
- **Advanced imaging workflows**  
Enables 2D ISO, VTI, and TTI as well as 3D ISO Reverse Time Migration (RTM) for detailed subsurface imaging.
- **Integrated processing suite**  
Includes a range of pre- and post-migration tools for seamless end-to-end workflows.
- **Interactive user interface with visualization**  
Features GUI-based 2D and 3D visualization, enabling intuitive result analysis.

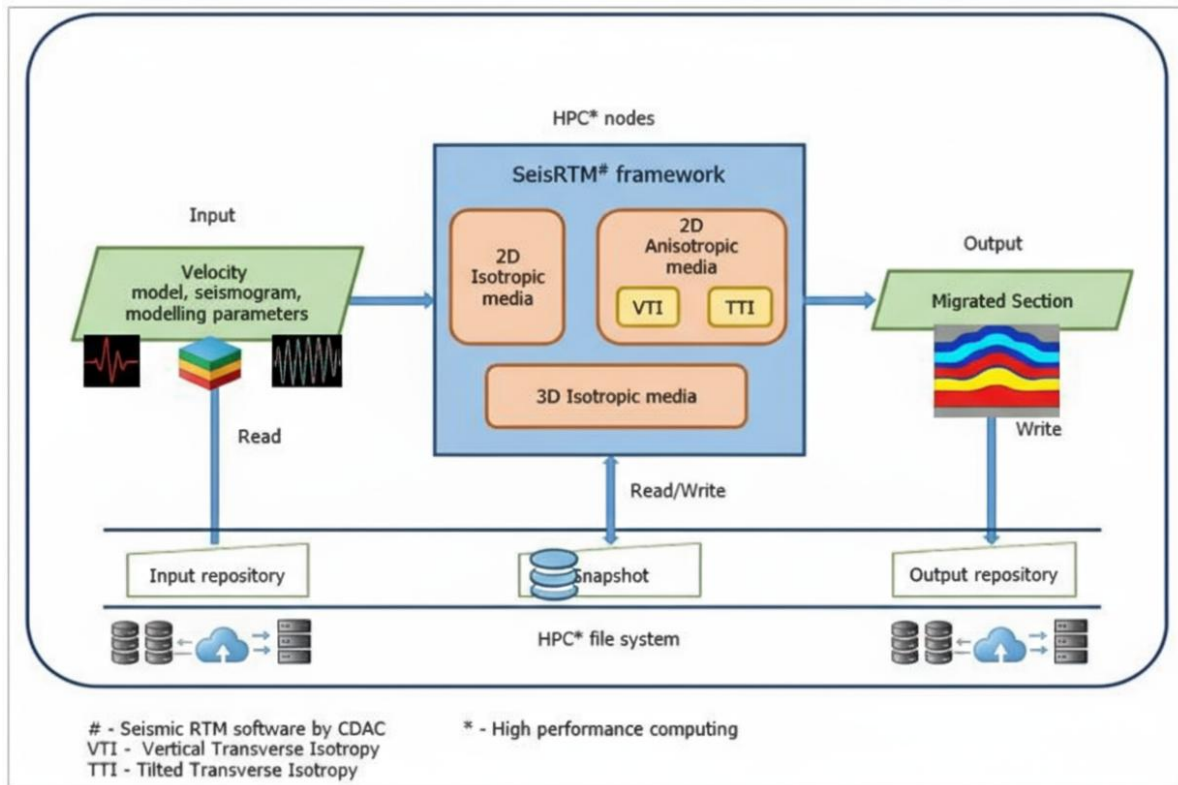


Figure 1 SeisRTM Framework

### SeisRTM features

- Frequency up to 70 Hz
- Higher order finite difference implementation
- Two-way wave equation-based formulations
- CPML boundaries
- Conventional and boundary saving RTM
- Choice on imaging conditions
- Shot Image gathers as RTM outcome
- Parallel on Shots using CPU Cluster
- Standard SEG-Y headers version 1.0
- Laplacian based image conditioning
- Tools for pre and post processing of seismic data
- CLI and GUI with self-documentation

This software is developed using best in class hybrid parallel computing systems in India similar or higher to PARAM Himalaya, PARAM series of supercomputers. It will enable oil companies to save revenue and decrease their dependence on expensive software for correct imaging of

subsurface. Accurate imaging of subsurface is crucial to save cost of dry drilling operations which can go up to 10 million dollars. The application is tested using various synthetic and real field data-sets.

### 3.3.1 SeisRTM workspace

SeisRTM offers both CLI and GUI interfaces - intuitive and user-friendly environments for setting up and executing seismic modeling and migration workflows.

#### Key features:

- Projects can be executed on HPC nodes — via native scheduler or shell scripts in CLI mode, and through an in-built scheduler in the GUI for streamlined submission and monitoring.
- Project-based workflow management with multiple sub-projects.
- Job-card system for defining and executing modeling/migration tasks.
- Real-time progress tracking and status monitoring.

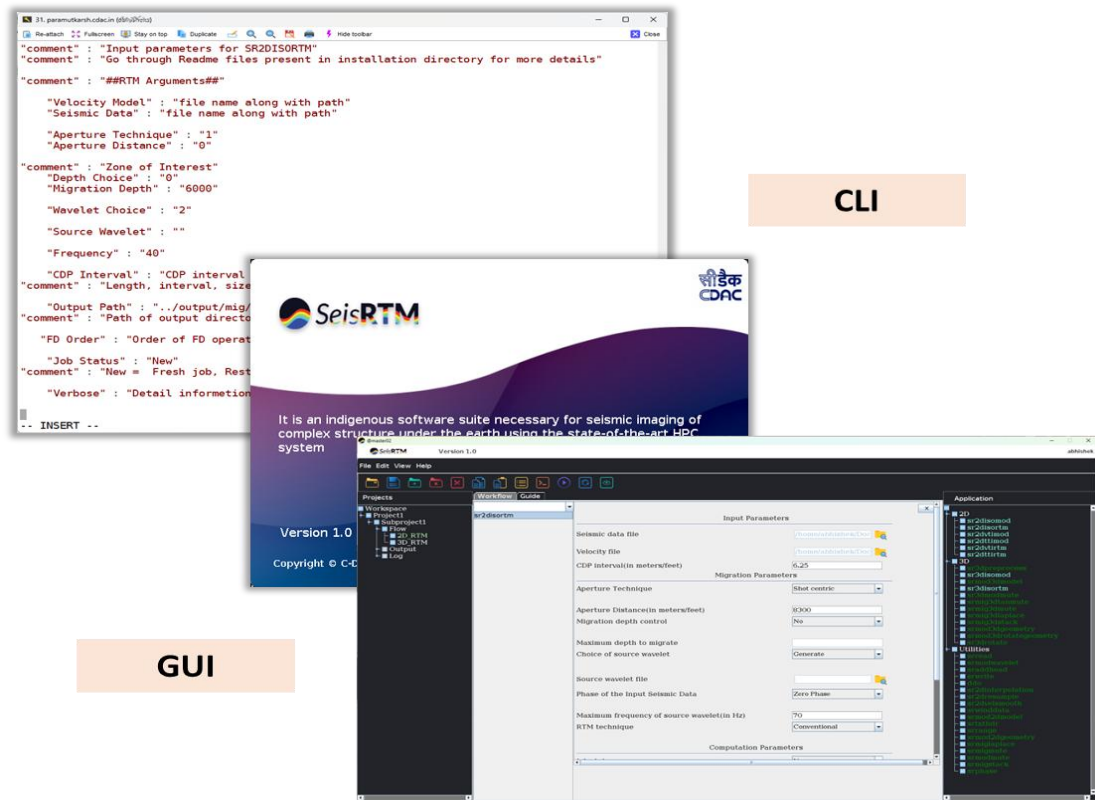


Figure 2 User-friendly interfaces with visualization for geophysicists—streamlined, visual, and powerful

### 3.1.2 SeisRTM IRIS

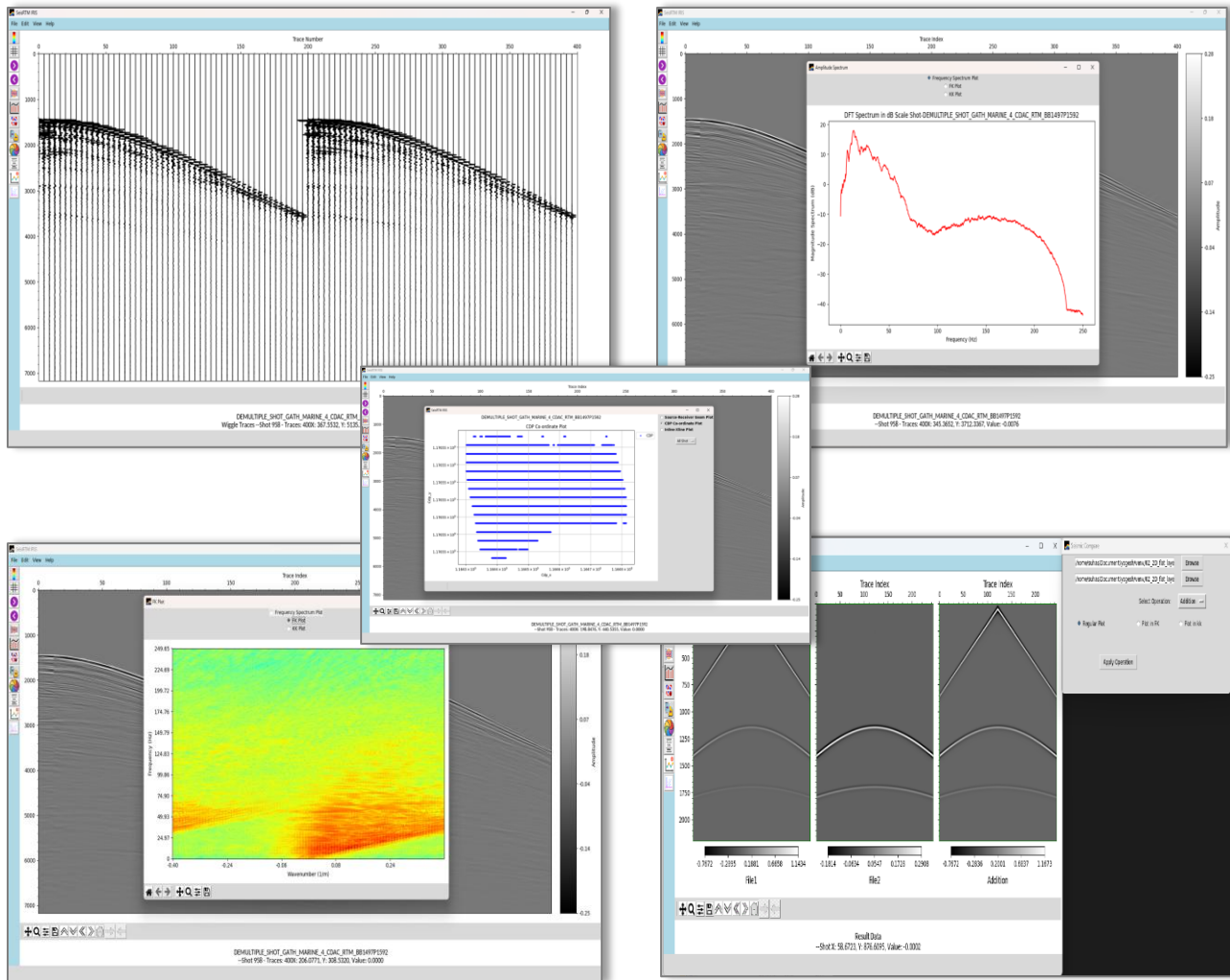


Figure 3 IRIS module

IRIS - The visualization module of SeisRTM enables users to analyse seismic imaging results through interactive and high-resolution graphical displays. It is available as an integrated part of the SeisRTM software suite or can be deployed independently as a standalone tool, depending on user requirements.

## 4. Invitation for expression of interest

4.1 C-DAC invites “Expression of Interest” (EOI) from interested industry/MSME/Startup/Industry for marketing of the technology/product SeisRTM, along

with format given in Annexures I to VI. The Company can become Marketing partner of C-DAC based on the information furnished in Annexure I, subject to the assessment by the C-DAC.

- 4.2 This invitation of EOI will be published on C-DAC's website as a "Running EOI" and shall be kept open for 3 Months from the date of publication. However, C-DAC reserves the right to modify the duration or terms and conditions of the EOI at its discretion, including the possibility of closing it earlier or later. Also, C-DAC reserves the right to add additional Marketing Partner against the said EOI after due evaluation and processing.
- 4.3 The bids received shall be evaluated individually by duly constituted evaluation committee. If selected, the Marketing partner will be bestowed a partner certificate after paying the requisite fees.
- 4.4 Only upon successful evaluation and execution of a separate MoA (template as per annexure V), the payment of applicable fees, shall an applicant be considered a Marketing partner of C-DAC.
- 4.5 Interested company may submit the expression of interest as per the guidelines stated in this EOI (see section 5.0 and Annexure VI)
- 4.6 The company must have a clear understanding of the terms and conditions stated in the EOI.
- 4.7 The company must have experience as a Marketing & Sales Partner for Seismic Data Processing Software solutions in the Oil & Gas sector.
- 4.8 C-DAC shall assess the information provided by the company and shall intimate the company. The company shall then pay the Marketing partner registration fee to C-DAC in order to become a Marketing partner of C-DAC.
- 4.9 Participating in this Expression of Interest (EOI) does not ensure any affiliation with C-DAC, unless the company is empanelled as a Marketing partner of C-DAC. Submission of an EOI does not confer any right, legitimate expectation, or guarantee of selection, empanelment or award of marketing partnership. C-DAC reserves the right to reject any proposal with providing valid justification.
- 4.10 The submission of the EOI shall include all such documents that are specified herein to prove the authenticity of the offer and any claim made therein. All costs and expenses associated with the submission of EOI shall be borne by the company while submitting the EOI, and C-DAC shall have no liability, in any manner, in this regard, or if it decides to terminate the process of short listing for any reason whatsoever.
- 4.11 There is neither a business guarantee nor any commitment for funding support from C-DAC to the selected Marketing Partner.

## 5. Eligibility criteria

The prospective bidder must meet the minimum eligibility criteria given below.

- 5.1 The bidder must have a registered office established in India and shall submit a Certificate of Registration as proof.
- 5.2 The bidder must have experience in the sales and marketing of seismic data processing software or similar geophysical interpretation/processing solutions during the last three years (2023–2025). The bidder should submit copies of either purchase order or proof of execution of a previously issued order as proof of such experience. The bidder may additionally submit Completion Certificates or Performance Certificates from the respective clients.
- 5.3 The bidder should have an annual financial turnover of at least INR 2 Crore (Rupees Two Crore) in any one of last three financial years (F.Y 2023-24 to F.Y. 2025-26). The bidder shall submit audited financial statements for the relevant financial years, duly certified by a Chartered Accountant, as documentary evidence. The bidder shall also submit copies of the GST Registration Certificate and PAN card.
- 5.4 The bidder must have proven expertise in marketing and sales government projects during the last three years (2023–2025). The bidder should submit copies of either a purchase order or proof of execution of a previously issued order as proof of such experience issued by Government Departments / PSUs / Autonomous Bodies. The bidder may additionally submit Completion Certificates or Performance Certificates from the respective clients.

## 6. How to apply

Interested bidders may submit an expression of interest by filling in the template as per Annexures I , along with supporting documents of Land border declaration as per Annexure-II, integrity pact as per Annexure III and covering letter as per Annexure IV to

Centre for Development of Advanced Computing

C-DAC Innovation Park,

Panchavati, Pashan,

Pune-411 008, Maharashtra (India))

Phone No. +91-20-25503-361, Fax: +91-20-25503131

The bid documents can be submitted in hardcopy to the address mentioned above.

## 7. Selection of marketing partner

- 7.1 Marketing partners are selected based on the response to expression of interest submitted by interested bidders. Selection of marketing partners shall be based on eligibility criteria and evaluation by duly constituted evaluation committee. The minimum qualifying marks for the evaluation parameters stipulated in the table of Annexure VI(A & B) shall be sixty (60).
- 7.2 Subsequent to submission of the response to expression of interest, the Evaluation Committee of C-DAC may ask the prospective Partner to give a detailed technical presentation, covering following points as per point 2 of Annexure VI(B).
  - 7.2.1 Nature of products/solutions/technologies undertaken by the prospective Channel Partner.
  - 7.2.2 Knowledge, skills, expertise of prospective Channel Partner pertaining to products/solutions/ technologies, for which proposal is submitted.
  - 7.2.3 Achievements, awards won, etc.
  - 7.2.4 Plan/methodology for rendering the services for which the proposal is submitted.
  - 7.2.5 Capability and willigeness of the prospective Channel Partner for marketing C-DAC's products/solutions/ technologies.
- 7.3 Thereafter, the Evaluation Committee shall finalize the marks, and the bidder obtaining the qualifying marks shall be selected as the Marketing Partner of C-DAC. The same shall be communicated to the selected bidder, and thereafter an agreement shall be signed with the selected bidder within 30 days from date of award of contract as per the format provided in Annexure V.

## 8. Registration

- 8.1 C-DAC reserves the right to select single / multiple Marketing partner(s) and shall be granted marketing rights subject to achivement of minimum performance targets prescribed by C-DAC. Failure to achieve the prescribed targets (refer point 8.7) may result in the cancellation of Empanlement without any compensation.
- 8.2 Upon selection, the bidder shall pay registration fee (as per payment mentioned in section 20) to become Marketing partner of C-DAC.
- 8.3 Upon payment of the registration fees stipulated in the payment terms, a Memorandum of Agreement shall be signed between C-DAC and the selected marketing partner.

- 8.4 The MoA shall be valid for three (3) years and may be renewed for a further block of three (3) years by mutual agreement of both parties on the same term and condition.
- 8.5 A marketing certificate shall also be issued to the selected party.
- 8.6 The registration fee is non-refundable.
- 8.7 The Marketing Partner is liable to be terminated if the Marketing Partner fails to sell at least one license of the software products within a period of 12 months from the effective date of signing the MoA. If Marketing partner is unable to sell within 12 months due to force majeure events or the unavoidable circumstances and causes beyond his control, the Marketing partner shall make a request in writing for extension of the time limit with detailed reasons. This request will be carefully examined and considered by C-DAC. The decision of C-DAC in this regard shall be final and binding on the Marketing Partner.
- 8.8 IPR/copyright and all proprietary rights in the products/technologies shall remain solely vested with C-DAC. Nothing in this EOI shall be construed as transfer, assignment, or license of intellectual property.
- 8.9 The Marketing partners shall employ their best endeavor to commercialize the said technology/product on a commercial scale within India and abroad.
- 8.10 Each Marketing partner shall notify to C-DAC the change in its constitution, control, Registered Office, if any, within 15 days of such changes and shall also notify the changes in agreement within the aforesaid stipulated period.
- 8.11 Each Marketing partner shall not on its own name or in the name of any third party, file any patent / copyright Application for the said technology/product licensed to end user/customer and shall also not oppose at any time any patent application made by C-DAC,Pune.
- 8.12 C-DAC,Pune remains the OEM of the product and the empanelled bidder will be the marketing partners to take the product to market.
- 8.13 Marketing partners shall have no rights to rename the product and sale with any other name.

## 9. Selling strategies, validity, renewal and revenue sharing

- 9.1 Product pricing will be communicated by C-DAC in consultation with each marketing partner along with license duration.
- 9.2 In the event of an order being placed, the Selected Marketing Partner shall approach C-DAC for deployment,details of pricing, license duration etc.
- 9.3 C-DAC reserves the right to renew the license at regular intervals through mutual communication with each Marketing Partner.
- 9.4 C-DAC reserves the right to revise the license cost at the time of renewal, in consultation with each Marketing Partner.

- 9.5 For onsite support at client/end user side, outside C-DAC premises travel, boarding and lodging charges of C-DAC officials shall be borne by the C-DAC itself.
- 9.6 C-DAC shall provide support to the client only during the valid license period.
- 9.7 Product pricing strategy shall be arrived at in consultation between C-DAC and each Marketing Partner.
- 9.8 Marketing Partner can request a meeting with C-DAC for clarification on product pricing Strategy or any other queries by sending an email request to the mail id given for contact.
- 9.9 Revenue generated from the product license shall be shared in the ratio of 80:20, where 80% shall accrue to CDAC and 20% shall accrue to the marketing partner.
- 9.10 The marketing partners shall have no claim, right, or entitlement to any revenue arising from updates, upgrades, enhancements, or modifications requested by end user during the license period of the product.
- 9.11 Once the actual license cost is received from the end user, payment to the respective Marketing Partner shall be made as per the revenue sharing model agreed upon in the MoA and defined in section 9.9.
- 9.12 All contracts, purchase orders, work orders, subscription agreements, license agreements, and related documents shall be executed directly between C-DAC and the end users. Only C-DAC shall be authorized to issue, renew, modify, suspend, or terminate licenses, and to grant usage rights in respect of the Product

## 10. Deliverables on partnership

On payment of the Marketing partner Registration Fee and signing the Marketing partner agreement with C-DAC, the following list of deliverables shall be provided by C-DAC to the Marketing partner for product marketing support of C-DAC .

- Marketing partner Agreement
- Marketing partner certificate
- Brochure softcopy
- Technical Manual-(Hardware and Software Specification to run the applications)
- User Manual
- Product Training
- Demo video and PPTs

## 11. Training for marketing partners

- 11.1 Upon receipt of **100% payment of the Marketing Partner Registration Fee**, C-DAC shall provide training and/or demonstrations to the Partner for marketing the Product. Such training/demonstrations may be conducted either online or at the

premises of **C-DAC, Pune**, as determined by C-DAC.

- 11.2 The training/demos as mentioned in section 10. above shall be conducted at C-DAC premises/online mode
- 11.3 In case of outstation, in person training, the travel, boarding and lodging expenses of the trainee(s) during the period of training/demos shall be borne by respective Marketing Partner.
- 11.4 For training/demos requested outside C-DAC premises, air travel, boarding and lodging charges of C-DAC officials shall be borne by respective Marketing Partner. Nomination of the C-DAC trainers and period of stay for outstation training will be decided by C-DAC on mutual consultation, depending on the type of training/demos requested. Online training may also be facilitated on request.
- 11.5 Additional training/demos may also be given by C-DAC either at the premises of C-DAC (Pune) or at the location identified by the C-DAC on mutually agreed terms and conditions.

## 12. No Agency Relationship

- 12.1 The selected bidder shall act solely as an independent marketing partner. Nothing contained in this Tender or any subsequent arrangement shall be construed as creating any agency, partnership, joint venture, employment or fiduciary relationship between C-DAC and the selected bidder.
- 12.2 The selected bidder shall have no authority to bind C-DAC, enter into contracts, make commitments, accept orders, collect payments or incur obligations on behalf of C-DAC.

## 13. Customer Ownership

- 13.1 All customer relationships, business opportunities, leads, enquiries, proposals, contracts and revenues arising in connection with the Product shall remain the property of C-DAC.
- 13.2 The selected bidder shall not claim any ownership, exclusivity or proprietary rights over customers introduced to C-DAC.

## 14. Use of Name and Logo

The selected bidder shall not use the name, logo, trademark, goodwill or any other intellectual property of C-DAC in advertisements, publicity materials, press releases, social media communications or promotional activities without prior written approval of C-DAC.

## 15. No Guaranteed Business

- 15.1 The issuance of this Tender and appointment of a Marketing Partner shall not constitute a guarantee of any minimum business volume, customer acquisition, revenue, commission or commercial opportunity
- 15.2 C-DAC shall have the unrestricted right to directly engage with, negotiate, contract with and service any prospective or existing customer identified by the selected bidder. The selected bidder shall not object to or restrain such engagement by C-DAC.

## 16. Limitation of liability

- i. C-DAC shall not be liable to any bidder or selected Marketing Partners for any indirect, incidental, consequential, special or punitive damages, including loss of profits, loss of business opportunity, loss of goodwill, loss of anticipated revenue or any similar losses arising out of or in connection with this Tender, the selection process, award of work, withdrawal of exclusivity, termination of engagement, or any subsequent arrangement entered into pursuant to this Tender.
- ii. Participation in this Tender shall be deemed to constitute acceptance by the bidder that C-DAC does not guarantee any minimum business, revenue, customer acquisition, market opportunity or commercial success under the proposed engagement.
- iii. C-DAC reserves the right to modify, suspend, cancel, withdraw or terminate the Tender process or the proposed engagement at any stage, without incurring any liability or obligation to compensate any bidder or selected Marketing Partner.
- iv. The selected Marketing Partners shall not be entitled to claim any compensation, damages, loss of profit, loss of future business or reimbursement of costs incurred in connection with participation in the Tender process or performance of marketing activities, except as may be expressly provided in the definitive Agreement to be executed between the parties.

## 17. Indemnification

The selected bidder shall indemnify, defend and keep indemnified C-DAC, its officers, employees and representatives against any and all losses, claims, liabilities, damages, penalties, costs, expenses and proceedings (including reasonable legal expenses) arising out of or in connection with:

- a. Any misrepresentation or false statement made by the selected bidder;
- b. Any unauthorized commitment, assurance or representation made on behalf of C-DAC;
- c. Any violation of applicable laws, rules or regulations by the selected bidder;
- d. Any act of negligence, misconduct, omission or default on the part of the selected bidder, its employees, agents or representatives;

- e. Any breach of confidentiality, data protection or intellectual property obligations by the selected bidder;
- f. Any third-party claim arising out of the acts, omissions or performance of the selected bidder.

C-DAC shall not be liable to indemnify, defend or hold harmless the selected bidder against any claim, loss, damage, liability, cost or expense whatsoever arising out of or in connection with this Tender, the selection process, or the performance of activities by the selected bidder. The selected bidder shall have no claim against C-DAC for any indemnification, compensation or reimbursement

## 18. Governing law and jurisdiction

This EOI and all matters arising here from shall be governed by the law of Republic of India. Subject to the relevant and applicable provisions of the alternative redressal mechanism for the dispute resolution specifically mentioned in the MoA, the disputes arising from and out of this EOI shall be tried and entertained exclusively by the competent courts at Pune, Maharashtra.

## 19. Integrity pact

The bidder is required to execute an Integrity Pact with C-DAC. For this, the bidder shall submit the scanned copy of signed, stamped, and notarised Integrity Pact on of appropriate denomination, as part of technical bid, failing which, the Proposal submitted by the concerned bidder will be summarily rejected. The original document should be couriered to C-DAC, Pune address. The format for the Integrity Pact is provided in Annexure III.

## 20. Cost for registration of marketing partner

- 20.1 The products shall be commercialized through selected Marketing Partners by paying a Marketing registration fee, signing the Marketing Partnership agreement.
- 20.2 Only the selected Marketing Partners having a valid partnership with C-DAC shall be eligible to request deployment at the end user site.
- 20.3 The registration fee to become a Marketing Partner with C-DAC shall be INR 5,00,000 (5 lakh) for first 3 years, plus applicable GST. This fee shall be paid at the time of signing the MoA with C-DAC.

For any queries please contact:

C-DAC, Innovation Park, Panchawati,  
Pashan, Pune - 411 008. Pune

e-mail: sdp@cdac.in

Phone:+91-20-25503-361, Fax: +91-20-25503131

## 21. Conflict of Interest

The bidder shall disclose any actual or potential conflict of interest. C-DAC reserve the right to reject or terminate bids involving conflicts that may adversely affect C-DAC's interest.

Annexure –I

**Details of the Marketing partner**

|          |                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|----------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>A</b> | <b>COMPANY PROFILE</b>                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 1.       | Name of the Organization & Website details:                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 2.       | Name of the Contact Person:<br>Address:<br>Mobile:<br>Landline: Fax:<br>E-Mail:                                                                                                                                                                                                                                                                                                                                                                             |
| 3.       | Year of Incorporation:                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 4.       | Type of Organization<br>a. Public                      Sector/                      Limited/Private<br>Limited/Partnership/Proprietary/Society/MSME/Start<br>Up/Any other<br>b. Whether 'Foreign Equity Participation (Please give name of<br>foreign equity participant and percentage thereof)<br>c. Names of Directors of the Board/ Proprietors<br>d. Name and address of NRI(s), if any                                                                |
| 5.       | Category of the firm: Large/Medium/Small scale unit /others/StartUP                                                                                                                                                                                                                                                                                                                                                                                         |
| 6.       | Address of the Registered Office:<br>(Include Certificate of Registration)                                                                                                                                                                                                                                                                                                                                                                                  |
| 7.       | The organization must be a firm/company/SME/startup/R&D<br>company incorporated in India. Please attach valid proof of<br>registration                                                                                                                                                                                                                                                                                                                      |
| 8.       | Experience in the sales and marketing of seismic data processing software<br>or similar geophysical interpretation/processing solutions during the last<br>three years (2023–2025). The bidder should submit copies of either a<br>purchase order or proof of execution of a previously issued order as proof<br>of such experience. The bidder may additionally submit Completion<br>Certificates or Performance Certificates from the respective clients. |

|     |                                                                                                                                                                                                                                                                                                                                                                                                                          |
|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 9.  | Annual financial turnover of at least INR 2 Crore (Rupees Two Crore) in any one of last three financial years (F.Y 2023-24 to F.Y. 2025-26). The bidder shall submit audited financial statements for the relevant financial years, duly certified by a Chartered Accountant, as documentary evidence. The bidder shall also submit copies of the GST Registration Certificate and PAN card.                             |
| 10. | Expertise in marketing and sales government projects during the last three years (2023–2025). The bidder should submit copies of either a purchase order or proof of execution of a previously issued order as proof of such experience issued by Government Departments / PSUs / Autonomous Bodies. The bidder may additionally submit Completion Certificates or Performance Certificates from the respective clients. |
| 11. | Number of Offices with addresses (Excluding Registered Office): India, Abroad:                                                                                                                                                                                                                                                                                                                                           |
| 12. | Certificate of registration                                                                                                                                                                                                                                                                                                                                                                                              |
| 13. | Permanent Account Number                                                                                                                                                                                                                                                                                                                                                                                                 |
| 14. | GST Reg. No.                                                                                                                                                                                                                                                                                                                                                                                                             |
| 15. | ISO or any equivalent Certification                                                                                                                                                                                                                                                                                                                                                                                      |
| B.  | <b>OTHER REQUIREMENTS (documents may be provided wherever available)</b>                                                                                                                                                                                                                                                                                                                                                 |
| 17. | The total manpower strength at various levels to be furnished                                                                                                                                                                                                                                                                                                                                                            |
| 18. | The in-house technological expertise available to be furnished, if available                                                                                                                                                                                                                                                                                                                                             |

|     |                                                                                                                                                                                         |
|-----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 19. | List of products/technologies worked with as regular activity in the last three years(2023-2025). Give the list of products/technologies with general specifications and the customers. |
| 20. | The details of sales and marketing to be furnished                                                                                                                                      |
| C.  | Expression of Interest: Spell out the extent of interest and envisaged market potential                                                                                                 |

*Table 1 Details of the Marketing partner*

I affirm that the information provided above is accurate to the best of my understanding. I confirm that we have fully understood the terms and conditions, as well as the costs of the products. As a prospective Marketing partner of C-DAC, we are committed to actively promoting and implementing these products.

Signature with Name & Seal:

Place:

Date:

Annexure –II

**Certificate/Undertaking from bidder**

(ON COMPANY'S LETTERHEAD)

**To,**

**Executive Director,  
Centre for Development of Advanced Computing (C-DAC)  
Innovation Park, Panchavati, Pashan Road,  
Pune - 411008 Maharashtra, INDIA**

Ref: Bid / Enquiry No. .... dt. ....

We have read the clause mentioned in Order (Public Procurement No. 1) No. F.No.6/18/2019-PPD of Public Procurement Division, Department of Expenditure, Ministry of Finance dated 23rd July 2020 and further Order/OMs regarding restrictions on procurement from a bidder of a country which shares a land border with India.

In view of this, we certify that,

a. We are not from a country sharing land border with India and any registration as mentioned in said OM is not applicable to us.

or

b. We are registered with the competent authority as mentioned in said OM. The copy of our registration with Competent Authority bearing No. .... dt. .... is enclosed herewith.

(Delete whatever is not applicable)

For (Name of Bidder)

Authorised Signatory

(Name & Signature)

(Company's Seal)

**Note: kindly select only one of the options provided above i.e. (a) or (b).**

## Annexure-III

**(To be executed on plain paper and applicable for all tenders)**

### **Integrity pact**

This Integrity Pact ("the Pact") is made and executed on this \_\_\_\_ Day of \_\_\_\_\_ Two Thousand Twenty \_\_\_\_\_ at \_\_\_\_\_.

### **By and Between**

**Centre for Development of Advanced Computing (C-DAC)**, a Scientific Society under the Ministry of Electronics and Information Technology, Government of India, registered under the Societies Registration Act 1860 and the Bombay Public Trusts Act 1950, having its registered Office at Savitribai Phule Pune University Campus, Pune 411 007, hereinafter referred to as "C-DAC/Principal", which expression shall unless repugnant to the context or meaning thereof be deemed to mean and include its administrators, successors or assignees, as the case may be.

and

..... hereinafter referred to as "The Bidder(s)/Contractor(s)", which expression shall unless repugnant to the context or meaning thereof be deemed to mean and include its administrators, successors or assignees, as the case may be.

(The Principal and the Bidder (s)/Contractor(s) are collectively referred to as "the Parties".

### **Preamble**

The principal intends to award, under laid down organizational procedures, contract/s for ----- ("the Contract"). The principal values full compliance with all relevant laws and regulations, and the principles of economic use of resources, and of fairness and transparency in its relations with its Bidder/s and Contractor/s. The principal intends to avoid all forms of corruption by following a system that is fair, transparent and free from any influence/prejudiced dealings prior to, during and subsequent to the currency of the contract to be entered into. The principal also intends that Bidder/s and Contractor/s should abstain from bribing or indulging in any corrupt practices in order to secure the contract by providing assurance to them that their competitors will also abstain from bribing and other corrupt practices and the Bidder/s and

Contractor/s shall commit to prevent corruption, in any form, by its officials by following transparent procedures.

In order to achieve these goals, the principal, by way of this Integrity Pact ("the Pact") will appoint Independent External Monitor ("IEM") who will monitor the tender process and the execution of the Contract for compliance with the principles mentioned above.

The parties hereto hereby agree to enter into this Pact and agree as mentioned below.

## **Section 1**

### **Commitments of the Principal**

- 1) The principal commits itself to take all measures necessary to prevent corruption and to observe the following: -
  - a) No employee of the principal, personally or through relatives or any other person, will in connection with the tender, or for the execution of the Contract, demand, promise or accept for himself/herself or any third person, any material or immaterial benefit or any other advantage from the bidder/s or contractor/s which he/she is not legally entitled to.
  - b) The principal will, during the tender process treat all Bidder/s and Contractor/s with equity and reason. The principal will in particular, before and during the tender process, provide to all bidder/s and contractor/s the same information and will not provide to any bidder/s or contractor/s additional/confidential information through which the bidder/s and contractor/s could obtain an advantage in relation to the tender process or the contract execution.
  - c) The principal will exclude from the process all known prejudiced persons.
- 2) If the Principal obtains information on the conduct of any of its employees, with full and verifiable facts and the same is prima facie found to be correct, which is a criminal offence under the relevant Anti-Corruption Laws of India, or if there be a substantive suspicion in this regard, the principal will inform its Vigilance Office and in addition can initiate disciplinary actions. In such a case while an enquiry is being conducted by the principal, the proceedings under the contract shall not be stalled.

## **Section 2**

### **Commitments of the Bidder/ contractor**

- 1) The Bidder / Contractor commits to take all measures necessary to prevent corrupt practices, unfair means and illegal activities. He commits himself to observe the following during his participation in the tender process and during the contract execution:
  - a) The Bidder / Contractor will not, directly or through any other person or firm, offer, promise or give to any of the Principal's employees involved in the tender process or the execution of the

contract or to any third person any bribe, gift, consideration, reward, favour, any material or immaterial benefit or other advantage, commission, fees, brokerage or inducement to any official of the Principal, for which benefit etc. he/she is not legally entitled to, in order to obtain in exchange any advantage of any kind whatsoever during the tender process or during the execution of the contract.

b) The Bidder / Contractor undertakes that he/she has not given, offered or promised to give directly or indirectly any bribe, gift, consideration, reward, favour any material or immaterial benefit or other advantage, commission, fees, brokerage or inducement to any official of the Principal, for which benefit etc. he/she is not legally entitled to, in order to obtain in exchange any advantage of any kind whatsoever during the tender process or during the execution of the contract.

c) The Bidder / Contractor will not enter into any agreement or understanding with other Bidders in connection with the bid, including but not limited to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelisation in the bidding process.

d) The Bidder / Contractor will not commit any offence under the relevant provisions of Anti-Corruption Laws of India/Indian Penal Code, 1860, Information and Technology Act, 2000, or any other relevant laws, enactments, rules and regulations. Further the Bidder / Contractor will not use improperly, for purposes of competition or personal gain, or pass on to others, any information or document provided by the principal as part of the business relationship, regarding plans, technical proposals and business details, including information contained or transmitted electronically. The Bidder / Contractor also undertakes to exercise due and adequate care of any such information so divulged.

e) The Bidder / Contractor further confirms and declares to the Principal that the Bidder / Contractor is the original manufacturer / integrator / authorised government sponsored export entity and has not engaged any individual or firm or company whether Indian or foreign to intercede, facilitate or in any way to recommend to the Principal or any of its functionaries, whether officially or unofficially to the award of the contract to the Bidder / Contractor, nor has any amount been paid, promised or intended to be paid to any such individual, firm or company in respect of any such intercession, facilitation or recommendation.

f) The Bidder / Contractor will, when presenting his bid, disclose any and all payments he has made, is committed to make or intends to make to agents, brokers or any other intermediaries in connection with the award of the contract and the details of the services agreed upon for such payments.

g) The bidder(s)/ contractor (s) of foreign origin shall disclose the name and address of agents and representatives in India related to this tender. Similarly, the bidder(s)/ contractor(s) of Indian nationality shall furnish the name and address of their foreign principals or associates, if any, related to this tender.

- h) The Bidder / Contractor shall not accept any advantage in exchange for any corrupt practice, unfair means and illegal activities.
- i) If the Bidder / Contractor or any employee of the Bidder / Contractor or any person acting on behalf of the Bidder / Contractor, either directly or indirectly, is a relative of any of the officers of the Principal, or alternatively, if any relative of an officer of the Principal has financial interest / stake in the Bidder's / Contractor's firm, proprietorship, company, etc. the same shall be disclosed by the Bidder / Contractor at the time of filing of tender/EoI. The term 'relative' for this purpose would be as defined in Section 6 of the Companies Act, 2013.
- j) The Bidder / Contractor shall not lend to or borrow any money from or enter into any monetary dealings or transactions, directly or indirectly, with any employee of the Principal.
- k) The bidder / contractor shall disclose the circumstances, arrangements, undertakings or relationships that constitute, or may reasonably be considered to constitute, an actual or potential conflict of interest with its obligations specified in the tender process or under any Agreement which may be negotiated or executed with Principal. Bidder / Contractor and its employees, agents, advisors and any other person associated with the bidder / contractor must not place themselves in a position which may, or does, give rise to conflict of interest (or a potential conflict of interest between the interests of Principal or any other interests during this tender process or through operation of the Agreement.
- l) The bidder(s)/ contractor (s) who have signed the Pact shall not approach the Courts while the matters/disputes/issues, related to tender process or the Contract are presented before the IEM and awaiting the final decision.
- 2) The Bidder / Contractor will not instigate third persons to commit above mentioned acts / omissions / offences outlined above or be an accessory to such offences.

### **Section 3**

#### **Disqualification from tender process and exclusion from future contracts**

- 1) If the Bidder, before the Contract is awarded, has committed a transgression through a violation of Section 2 or in any other form such as to put his reliability or credibility as Bidder into question:
  - a) the principal is entitled to disqualify the Bidder from the tender process or to terminate the Contract, if already signed, for such reason.
  - b) the principal is entitled to exclude the Bidder / Contractor from participating in future contracts/tenders. The imposition and duration of the exclusion will be determined by the principal based on the severity of the transgression. The severity will be determined by the circumstances of the case, in particular the number of transgressions, the position of the transgressors within the company hierarchy of the Bidder / Contractor and the amount of the damage. The exclusion will be imposed for a minimum of six (6) months and maximum of three (3) years.

- 2) An act/omission would be treated as a transgression after due consideration of the available evidence by the principal.
- 3) The Bidder / Contractor accepts and undertakes to respect and uphold the principal's absolute right to resort to and impose such disqualification/exclusion and further accepts and undertakes not to challenge or question such exclusion on any ground, including the lack of any hearing before the decision of disqualification/exclusion is taken. This undertaking is given freely and after obtaining independent legal advice.
- 4) If the Bidder / Contractor can prove that he has restored the damage caused by him and has installed a suitable corruption prevention system, the principal may revoke the aforesaid disqualification/exclusion prematurely.

## **Section 4**

### **Compensation for Damages**

- 1) Without prejudice to any rights that may be available to the principal under any law or the contract or its laid down policies and procedures, the principal shall have the following rights in case of breach of this Pact by the Bidder/Contractor:
  - a) To forfeit the Earnest Money/Bid Security if the Bidder is disqualified from the tender process prior to the award in terms of Section 3;
  - b) To forfeit/invoke the Security Deposit/ Performance Bank Guarantee if the principal has either terminated or is entitled to terminate the Contract of the Bidder in terms of Section 3.
  - c) To immediately call off the pre contract negotiations without assigning any reason or giving any compensation to the Bidder / Contractor.
  - d) To immediately cancel the contract, if already signed, without giving any compensation to the bidder / contractor. The Bidder / Contractor shall be liable to pay the compensation for any loss or damage to the principal resulting from such cancellation / rescission and the principal shall be entitled to deduct the amount so payable from the amount due to the Bidder / Contractor.
  - e) To recover all sums already paid by the principal, with interest at \_\_\_% @ p.a. if any outstanding payment is due to the Bidder / Contractor from the Principal in connection with any other contract, such outstanding payment could also be set off to recover the aforesaid sum and interest.
  - f) To recover all sums paid in violation of this Pact by the Bidder / Contractor to any middleman or agent or broker with a view to securing the contract.

## **section 5**

### **Previous transgression**

- 1) The Bidder declares that he has not committed any transgressions in the last three (3) years against any Company in any country conforming to the anti-corruption approach or with any other Public Sector Enterprise in India that could invite/justify his exclusion from this tender process.
- 2) Any concealment of information or misrepresentation of facts, in regard to the aforesaid, can lead to his disqualification from the tender process or termination of the Contract, if already awarded, or invite any other appropriate action(s) as deemed fit.

## **Section 6**

### **Equal treatment of all Bidders / Contractors / Subcontractors**

- 1) The principal will enter into Pacts on identical terms with all bidders and contractors.
- 2) The Bidder(s) / Contractor(s) assures to procure from all their subcontractors an undertaking for the adoption of this Pact. The Bidder (s) / Contractor(s) shall alone be responsible for any violation (s) of the provisions laid down in the Pact by any/all of their sub-contractor (s) or sub-Marketing Partner (s).
- 3) The principal will be entitled to disqualify from the tender process all bidders who do not sign this Pact or violate its provisions.

## **Section 7**

### **Independent External Monitor / Monitors**

- 1) The principal appoints competent and credible Independent External Monitor as nominated and approved by the Central Vigilance Commission. The task of the IEM is to review independently and objectively, whether and to what extent the Parties comply with the obligations under this Pact. The IEM would be required to sign 'Non- Disclosure Agreements' alongwith a declaration of 'Absence of Conflict of Interest'. In case of any conflict of interest arises at a later date, the IEM shall inform Chairperson of the Board of the Principal and recuse himself/herself from that case.
- 2) The IEM is not subject to instructions by the representatives of the parties and performs his functions neutrally and independently. He reports to the Chairperson of the Board of the Principal. The IEM would be provided access to all documents/records pertaining to the contract for which a complaint or issue is raised before them, as and when warranted. However, the

documents/records/ information having National Security implications and those documents which have been classified as Secret/Top Secret are not to be disclosed.

3) The Bidder / Contractor accepts that the IEM has the right to access, without restriction, all Project documentation available with the principal including the documents/ records/ information provided by the Bidder/Contractor. The Bidder/Contractor will also grant the IEM, upon their request and demonstration of a valid interest, unrestricted and unconditional access to his project documentation. The same is applicable to Subcontractors. The IEM is under contractual obligation to treat the documents/ records/ information of the Bidder/Contractor/ Subcontractor with confidentiality.

4) The principal will provide to the IEM sufficient information about all meetings among the parties related to the Project provided that such meetings could have an impact on the contractual relations between the Principal and the Bidder/Contractor. The Parties will offer to the IEM the option to participate in such meetings.

5) As soon as the IEM notices, or suspects, a violation of this Pact, he will inform the Management of the Principal and request the Management to discontinue or rectify the violation, or take any other relevant action. The IEM can in this regard submit nonbinding recommendations. Beyond this, the IEM has no right to demand from the Parties that they act in a specific manner, refrain from action or tolerate action. However, the IEM shall give an opportunity to the Bidder / Contractor to present his case before making its recommendations to the principal.

6) The IEM is expected to tender their recommendation on all the complaints within 30 days of their receipt, to the Chairperson of the Board of the Principal. Further, should the occasion arise, the IEM may submit proposals for correcting problematic situations.

7) If the IEM has reported to the Chairperson of the Board of the Principal a substantiated suspicion of an offence under relevant Anti-Corruption Laws of India/Indian Penal Code, 1860, or any other relevant laws and the Chairperson has not, within reasonable time, taken visible action to proceed against such offence or reported it to the Vigilance Office, the IEM may transmit this information directly to the Central Vigilance Commissioner, Government of India.

8) The word 'IEM' would include both singular and plural.

## **Section 8**

### **Pact Duration**

1) This Pact comes into force when both parties have signed it. It expires for the Bidder / Contractor 12 months after the last payment under the respective contract, and for all other Bidders / Contractors 6 months after the contract has been awarded.

2) If any claim is made / lodged during the aforesaid duration, the same shall continue to be valid despite the lapse of this pact as specified above, till it is discharged / determined by Chairperson of the Board of the Principal.

## Section 9

### Other provisions

- 1) This Pact is subject to Indian Laws. Place of performance and jurisdiction is the Registered Office of the Principal, i.e. Pune. The Arbitration clause provided in the main tender document / contract shall be applicable to any issue / dispute arising under this Pact.
- 2) If the Contractor is a partnership or a consortium, this Pact must be signed by all partners or consortium members.
- 3) In case of any allegation of violation of any provisions of this Pact or payment of commission etc. the principal or its agencies shall be entitled to examine all the documents including the Books of Accounts of the Bidder / Contractor and Bidder / Contractor shall provide necessary information and documents and shall extend all possible help for the purpose of such examination.
- 4) If one or several provisions of this Pact are held to be invalid/unenforceable, the remainder of this Pact shall remain valid as though the invalid or unenforceable parts had not been included herein. In this case, the parties will strive to come to an agreement to their original intentions.
- 5) Issues like warranty/ guarantee etc. shall be outside the purview of IEM.

-----

-----

For the Principal

For the Bidder / Contractor

Place -----

Witness 1 : -----

Date -----

Witness 2 : -----

Annexure-IV

**Covering letter**

Date:

**To,**

**Executive Director,**

**Centre for Development of Advanced Computing (C-DAC)**

**Innovation Park, Panchavati, Pashan Road,**

**Pune - 411008 Maharashtra, INDIA**

**Subject:** Submission of bid against .....

Dear Sir,

We, the undersigned, offer ....., in response to your EOI No ----- We hereby submitting our proposal for same, which includes technical bid and the Financial Bid through C-DAC website.

We hereby declare that all the information and statements made in this bid are true and we accept that any misinterpretation contained in it, may lead to our disqualification.

We hereby certify that my/ our firm has not been disqualified and / or blacklisted by any Office/ Department/ Undertaking of the State Government / Central Govt. of India, PSU/ Autonomous Body of Government of India, at the time of submission of this bid.

We agree to abide by all the terms and conditions of the EOI document, including corrigenda. We would hold the terms of our bid valid for 120 days as stipulated in the tender document & the prices offered till the end of the execution of the Order.

We hereby state and submit that we do not have any animosity and/or hostile interest against C-DAC.

We understand you are not bound to accept any proposal you receive.

The undersigned is authorized to sign this bid document. The authority letter to this effect is enclosed.

Yours sincerely,

Authorized Signatory:

Name and Title of Signatory: e-mail:

Mobile No:

**AGREEMENT**

This Service Agreement ("Agreement") is entered into on \_\_\_\_ day of \_\_\_\_ of the year \_\_\_\_ ("Effective Date"), at \_\_\_\_\_, by and between:

Centre for Development of Advanced Computing (C-DAC), an autonomous scientific society under the Ministry of Electronics and Information Technology, Government of India, registered under the Societies Registration Act 1860 and the Bombay Public Trusts Act 1950, having its registered Office at Savitribai Phule Pune University Campus, Pune 411 007 through its authorized signatory (hereinafter referred to as the "C-DAC"), which expression shall, unless repugnant to the context, mean and include its / successors/assignees//representatives etc.

AND

\_\_\_\_\_, a company incorporated under the Companies Act, 2013 vide \_\_\_\_\_, having its Registered Office at \_\_\_\_\_, India through its authorized signatory (hereinafter referred to as the "Marketing Partner"), which expression shall, unless repugnant to the context, mean and include its heirs/successors/assignees/agents/representatives etc.

Wherein each of C-DAC and the Customer shall individually be referred to as "Party" and jointly referred to as "Parties".

**WHEREAS**

- A. C-DAC has, after having been set up as India's National initiative for the development of indigenous supercomputing technology, diversified into other advanced areas of Information Technology, more particularly in multilingual computing technology, network security, geomatics, artificial intelligence, data warehousing/ data mining, real time systems, education and training has offered software solutions for sectors of Health, Power, Telecom, Financial Services, and e-Governance for various government agencies and corporates.
- B. C-DAC has the necessary infrastructure and expertise for developing, maintaining, and supplying the Product. According a tender was published vide \_\_\_\_\_ date \_\_\_\_\_ and after following due process m/s \_\_\_\_\_ has been awarded contract.
- C. The Marketing partner is desirous of marketing the Product to prospective customer through C-DAC
- D. The Parties are now desirous to establish a contractual framework under which C-DAC will provide/ supply the product details/demos/presentations to the marketing partner under this Agreement.

**NOW, THEREFORE, IN CONSIDERATION OF THE MUTUAL COVENANTS AND AGREEMENTS SET FORTH IN THIS AGREEMENT, AND FOR OTHER GOOD AND VALUABLE CONSIDERATION, THE SUFFICIENCY OF WHICH IS ACKNOWLEDGED BY THE PARTIES, THE PARTIES, INTENDING TO BE LEGALLY BOUND, COVENANT AND AGREE AS FOLLOWS:**

## **1. DEFINITIONS**

- 1.1 "Affiliate" means any legal entity that controls, is controlled by, or is commonly controlled with a Party.
- 1.2 "Applicable Law" means any statute, law, Act, enactment, regulation, ordinance, rule, judgment, notification, order, decree, bye-law, permits, licenses, approvals, consents, authorizations, government approvals, directives, guidelines, requirements or other governmental restrictions, or any similar form of decision of, or determination by, or any interpretation, policy or administration, having the force of law of any of the foregoing, by any authority having jurisdiction over the matter in question, whether in effect as of the Effective Date or thereafter, and includes laws dealing with taxation, foreign exchange management and fiscal matters.
- 1.3 "Confidential Information" means all information and any idea disclosed, or made available, to Recipient or its Representatives or by or on behalf of C-DAC, either directly or indirectly, or otherwise learned by Customer before, on or after the date of this Agreement, whether in written, oral, encoded, graphic, magnetic, electronic or in any other tangible or intangible form or otherwise (including, without limitation, through observation or examination of information), pertaining in any manner to the business or proposed business of C-DAC, including without limitation, the actual and proposed operations, finances, assets, Customers, Customers, employees, partner, customers, contractual parties, technology, strategy, projections and plans of, C-DAC, including, without limitation, documents, products, services, investments, potential investments, diligence, specifications, designs, techniques, notes, drawings, models, formulas, processes, algorithms, mask works, trade secrets, proprietary information, "know-how", concepts, methodologies, ideas, forecasts, records, concepts, test data and results, functionality, operations, manuals, data, financial information, pricing information, sales strategies, marketing information, business plans, third party information which C-DAC is obligated to keep confidential, employee information and other information not generally known to the public.  
As used in this Agreement, the term "person" shall be broadly interpreted to include, without limitation, any corporation, company, joint venture, partnership, governmental body or individual.
- 1.4 "Control" means having more than 50% ownership or the right to direct the management of the entity.
- 1.5 "Deliverables" means all goods supplied or products developed or the Services provided by C-DAC for the Customer under this Agreement.
- 1.6 "Intellectual Property" or "IP" means all rights in and to any copyright, trademark, trading name, design, patent, know how (trade secrets) and all other rights resulting from intellectual activity in the industrial, scientific, literary, or artistic field and any application or right to apply for registration of any of these rights and any right to protect or enforce any of these rights, whether existing under statute or at common law or equity, now or hereafter in force or recognized, including any application for and all renewals, extensions and restorations.

- 1.7 "Term" means, in relation to this Agreement, the period during which this Agreement is in full force and effect in accordance with its terms and conditions.
- 1.8 "Variation" means a variation, modification or other change to the terms or conditions of this Agreement including the Services, Service Specifications, Service Levels, commercials, delivery schedule, Applicable Law and regulations.

## **2. SCOPE OF SERVICES**

- 2.1 This Agreement provides for the rights and obligations of the Parties and terms and conditions under which C-DAC shall provide the Product to the Marketing partner and/or its Affiliates.
- 2.2 C-DAC shall render the product details to marketing partners or prospective customers.
- 2.3 Revenue generated from the product license shall be shared in the ratio of 80:20, where 80% shall accrue to CDAC and 20% shall accrue to the marketing partner.
- 2.4 Once the actual license cost is received from the end user, payment to the Marketing Partner shall be made as per the revenue sharing model agreed upon in the MoA.
- 2.5 In the event that any enhancements, modifications, or customizations to the Product are requested by the end user, or if any requirements fall outside the defined product functionalities and Deliverables, and such requests may lead to additional costs or necessitate a revision of the license fees at the prevailing rates of C-DAC, the Marketing Partner shall have no claim, right, or entitlement to any revenue arising from updates, upgrades, enhancements, or modifications requested by the end user during the license period of the Product.
- 2.6 The Marketing Partners shall provide C-DAC with all marketing-related information, details, documents, reports, customer feedback, client communications and any other relevant information pertaining to the activities under this Agreement, either on its own initiative or within a reasonable time upon request by C-DAC.
- 2.7 The Parties agree that provision of agreement will be an interactive process requiring an open sharing of views, feedback etc. between the Parties, so as to enable C-DAC to deliver the Product as desired by the end users.
- 2.8 The Marketing partner shall notify to C-DAC the change in its constitution, control, Registered Office, if any, within 15 days of such changes and shall also notify the changes in agreement within the aforesaid stipulated period.
- 2.9 Marketing partner no rights to rename the product and sale with any other name.
- 2.10 Marketing Partner holding a valid Marketing Certificate shall only be authorized to market the Product.
- 2.11 Marketing partner shall not make any commitments inconsistent with approved specification.
- 2.12 Responsibility of Marketing partner:
  - 2.12.1 Promote and market product
  - 2.12.2 Identify customer and business opportunities
  - 2.12.3 Conduct demonstration and presentation
  - 2.12.4 Participate in tender with prior written approval of C-DAC(for the product) coordinate customer engagement.
  - 2.12.5 Maintain dedicated sales personnel
  - 2.12.6 Submit quarterly business reports
  - 2.12.7 Protect the reputation and goodwill of C-DAC

#### 2.13 Responsibility of Marketing C-DAC:

- 2.13.1 Providing product information, brochures, presentations, demos and technical specifications to marketing partner as mutually agreed
- 2.13.2 Issuing licenses, invoices, and support commitments directly to end users.
- 2.13.3 Ensure compliance with the terms of the MoA

### 3. TERM OF THE AGREEMENT

- 3.1 The Term of this Agreement shall commence on the Effective Date and shall be valid for a period of \_\_\_\_\_ years or till the completion of Services, unless terminated in accordance with the terms of this Agreement. Either Party may request for an extension of the Term, by giving a renewal notice to the other Party, at least two (2) months prior to the expiry date of the Agreement, specifying the revised date on which Term of this Agreement shall expire.
- 3.2 If the Party receiving the renewal notice wishes to enter into a discussion for renewal of this Agreement. The Parties shall promptly enter into discussion and agree in writing upon the terms that shall apply during the extended Term.
- 3.3 Where Parties fail to reach an agreement on the revised terms then the Agreement shall expire at the end of the initial or subsequent Term, as applicable.

### 4. WARRANTIES

- 4.1 Each Party represents and warrants to the other Party that:
  - 4.1.1 It is free to enter into this Agreement;
  - 4.1.2 It has all the requisite power to execute and deliver this Agreement and to perform its obligations hereunder, and the person or persons executing this Agreement on its behalf has been duly authorized to do so by all requisite corporate or partnership action.
  - 4.1.3 this Agreement is legally binding upon it, enforceable in accordance with its terms, and does not conflict with any agreement, instrument or understanding, oral or written, to which it is a party or by which it may be bound, nor violate any Applicable Law or regulation of any court, governmental body or administrative or other agency having jurisdiction over it.
  - 4.1.4 It shall perform its obligations under the Agreement in compliance with the Applicable Laws.
  - 4.1.5 there are no proceedings, pending or threatened, which to the best of Party's knowledge and belief, is or is likely to have an adverse material impact on this Agreement or the ability of such Party to perform its obligations pursuant to this Agreement; and
  - 4.1.6 It has not withheld any information which is required for effective performance of the contractual obligations under this Agreement and that information provided to the other Party is complete, true and accurate to the best of its knowledge and belief.
- 4.2 Each Party acknowledges that the other Party has entered into this Agreement in reliance on the representations and warranties set out in this clause.

## 5. CONFIDENTIALITY

- 5.1 Either Party, including its Affiliates, may disclose Confidential Information under this Agreement and shall, in doing so, be referred to as the "Discloser" hereunder. The other Party, including its Affiliates, when receiving Confidential Information shall be referred to as the "Recipient".
- 5.2 The Recipient shall, and shall procure that its employees, agents and subcontractors shall:
  - 5.2.1 keep the Confidential Information as confidential;
  - 5.2.2 Not disclose the Confidential Information to any person, except as provided in this clause , unless it first obtains the written consent of the Discloser; and
  - 5.2.3 Not use the Confidential Information for any purpose not permitted under this Agreement.
- 5.3 The Recipient shall permit access to Confidential Information by its employees, consultants, professional advisers, subcontractors on a need-to-know basis only, and shall ensure that such persons maintain the confidentiality of such Confidential Information to the same extent as provided under this Agreement.
- 5.4 The obligations contained in clauses 5.2 and 5.3 do not apply to any Confidential Information which is:
  - 5.4.1 lawfully known by the Recipient at the time of disclosure without any obligation to keep the same confidential; or
  - 5.4.2 becomes, through no fault of the Recipient, known or available to the public; or
  - 5.4.3 independently developed by the Recipient without use or reference to such Confidential Information; or
  - 5.4.4 rightfully disclosed to the Recipient by a third party without restriction.
- 5.5 Recipient may disclose Confidential Information where it is required to be disclosed by law or order of any court or regulatory body of competent jurisdiction provided that Recipient shall notify to Discloser prior to making any such disclosure, in order to provide Discloser with an opportunity to seek an appropriate protective order or other relief to prevent such disclosure unless prohibited from doing so by Applicable Laws. The Recipient shall cooperate with Discloser (at Discloser's expense) to prevent or minimize the disclosure of Discloser's Confidential Information to the extent permitted under law.
- 5.6 Confidentiality obligations under this Agreement shall survive the Term of this Agreement and for a period of three (3) years thereafter, or as decided mutually in writing, provided that the obligations shall be perpetual with regard to any source code or trade secret that may be disclosed hereunder.
- 5.7 Upon request by Discloser, Recipient will return and/or destroy all documents or media containing any such Confidential Information provided that Recipient may retain copies of Confidential Information to the extent necessary to meet any statutory requirements and for any legal proceedings and copies stored due to automatic computer archiving.
- 5.8 Each Party hereby further acknowledges that unauthorized disclosure or use of Confidential Information or a breach of this Agreement could cause significant and irreparable financial harm to the Disclosing Party. Accordingly, each Party agrees that the Disclosing Party shall have the right to seek and obtain injunctive relief from the breach of this Agreement in addition to any money damages, other rights and remedies it may have from a court of competent jurisdiction.

- 5.9 The Recipient shall be responsible for each of the disclosure, done in contravention of the above terms and conditions, whatsoever caused by Recipient personally or by anybody else on its behalf.

## **6. COMPLIANCE WITH LAWS**

The Customer shall inform C-DAC of all features, functionalities, or configurations required within the Product and Services to ensure compliance with Applicable Laws in any relevant jurisdiction, including any laws, regulations, or requirements specific to the Customer's business, industry, or market.

## **7. FEE & PAYMENT TERMS:**

- 7.1 Both the Parties agree that, the marketing partner will pay prescribed registration fees to obtain the marketing partner certificate.
- 7.2 All applicable statutory taxes, including Goods and Services Tax (GST), in relation to the Product and Services supplied by C-DAC shall be charged to and borne by the Customer/Marketing Partner, as applicable. All payments shall be subject to statutory deductions, including tax deducted at source (TDS), in accordance with the provisions of the Income Tax Act, 1961. The Customer/Marketing Partner shall deduct and deposit such TDS and issue the corresponding TDS certificates to C-DAC in compliance with Applicable Law. However, no deduction of income tax at source shall be made by the Customer/Marketing Partner if a valid income tax exemption certificate is furnished by C-DAC.
- 7.3 Marketing partner shall make payment of the fee to the C-DAC within the period of 30 days. In the event, the payment of fee is delayed beyond a period of 30 days from the date of undisputed invoice, the fee will carry an interest @18% per annum from the date of invoice till payment thereof. Marketing partner shall raise its concerns / dispute in relation to the invoice, if any, within a period of 7 days from receipt of the same after which it shall be deemed that the invoice is undisputed and is in order.
- 7.4 For onsite support at client/end user side, outside C-DAC premises travel, boarding and lodging charges of C-DAC officials shall be borne by the C-DAC itself. Marketing related expenses, travel, boarding and lodging charges of Marketing partner shall be borne by Marketing partner.

## **8. Intellectual Property**

- 8.1 The Marketing Partner acknowledges and agrees that all right, title and interest, including all Intellectual Property Rights, in and to the Product, software, source code, object code, algorithms, databases, documentation, technical know-how, specifications, designs, trademarks, trade names, logos, copyrights, patents, trade secrets, inventions, discoveries, improvements, modifications, updates, upgrades, enhancements, derivative works and all related materials, whether existing as on the Effective Date or developed thereafter, shall vest solely and exclusively in C-DAC.
- 8.2 Nothing contained in this MoA shall be construed as granting, assigning, transferring, licensing or conveying to the Marketing Partner any ownership rights or proprietary interest in the Product

or any Intellectual Property Rights of C-DAC, except the limited right to market and promote the Product strictly in accordance with the terms of this MoA.

- 8.3 The Marketing Partner shall not, directly or indirectly:
- (a) copy, reproduce, modify, adapt, translate, reverse engineer, decompile or disassemble the Product or any part thereof;
  - (b) create derivative works based on the Product;
  - (c) remove, alter or obscure any proprietary notices, trademarks, copyrights or other intellectual property markings of C-DAC;
  - (d) register, apply for registration or claim ownership of any Intellectual Property Rights relating to the Product or any confusingly similar mark, name or domain;
  - (e) grant sublicenses, assign, transfer or otherwise permit any third party to use the Product except as expressly authorized by C-DAC.
- 8.4 Any suggestions, feedback, recommendations, market inputs, customer requirements, enhancement requests or other inputs provided by the Marketing Partner relating to the Product shall become the property of C-DAC, and C-DAC shall be entitled to use, modify, implement and commercialize the same without any restriction or obligation to compensate the Marketing Partner.
- 8.5 All customer information, business opportunities, leads, proposals, marketing material approved by C-DAC, project documentation, implementation records and related information generated or obtained in connection with the Product shall remain the exclusive property of C-DAC.
- 8.6 The Marketing Partner shall promptly notify C-DAC of any actual, suspected or threatened infringement, misuse, unauthorized use or violation of the Intellectual Property Rights of C-DAC that comes to its knowledge and shall provide reasonable assistance to C-DAC in protecting and enforcing such rights.
- 8.7 Upon expiry or termination of this MoA, the Marketing Partner shall immediately cease all use of the Intellectual Property Rights of C-DAC and shall return or destroy, as directed by C-DAC, all materials containing or embodying such Intellectual Property Rights.
- 8.8 The provisions of this Clause shall survive the expiry or termination of this MoA and shall continue in full force and effect thereafter.

## **9. TERMINATION**

- 9.1 Either Party may terminate the agreement upon providing 30 (thirty) days prior written notice to other Party.
- 9.2 Termination for Material breach: C-DAC may terminate this Agreement by providing 15 (fifteen) days' prior written notice to the other Party, upon the other Party's material breach of this Agreement, provided marketing partnerParty fails to cure the material breach within 15 (fifteen) days of receipt of said breach notice.
- 9.3 Upon expiry of this Agreement or sooner termination hereof, all arrangements, understandings and agreements incorporated in this Agreement shall, unless meant to survive termination, cease to exist.
- 9.4 Survival: The provisions of this Agreement which, by their nature or terms, require performance after the termination or expiration of this Agreement, or have application to events that may occur after the termination or expiration of this Agreement, will survive the termination or expiration of this Agreement.

## **10. INDEMNIFICATION**

10.1 The Marketing Partner shall indemnify, defend and keep indemnified C-DAC, its officers, employees, representatives and affiliates from and against any and all losses, claims, demands, actions, damages, liabilities, penalties, costs and expenses (including reasonable legal fees and expenses) arising out of or in connection with:

- (a) any misrepresentation, false statement or omission made by the Marketing Partner;
- (b) any unauthorized commitment, assurance, representation, warranty or undertaking made by the Marketing Partner on behalf of C-DAC;
- (c) any breach of the terms and conditions of this MoA by the Marketing Partner;
- (d) any violation of applicable laws, rules, regulations, governmental directions or statutory requirements by the Marketing Partner;
- (e) any negligence, fraud, wilful misconduct, omission or default of the Marketing Partner, its employees, agents, representatives or subcontractors;
- (f) any breach of confidentiality, data protection, privacy or intellectual property obligations by the Marketing Partner;
- (g) any infringement or alleged infringement of any intellectual property rights, proprietary rights or other rights of any third party arising from the acts, omissions, materials, communications, marketing content or activities of the Marketing Partner; and
- (h) any third-party claim, action or proceeding arising out of or relating to the acts, omissions or performance of the Marketing Partner under this MoA.

10.2 The obligations of the Marketing Partner under this Clause shall survive the expiry or termination of this MoA.

10.3 C-DAC shall not be liable to indemnify, defend or hold harmless the Marketing Partner against any claim, loss, damage, liability, cost or expense whatsoever arising out of or in connection with this MoA or the activities undertaken by the Marketing Partner. The Marketing Partner shall have no claim against C-DAC for any indemnification, compensation, reimbursement or contribution except to the extent expressly provided under this MoA.

## **11. LIMITATION OF LIABILITY**

11.1 Notwithstanding anything contained in this MoA, C-DAC shall not be liable to the Marketing Partner for any indirect, incidental, consequential, special, exemplary or punitive damages, including but not limited to loss of profits, loss of business opportunity, loss of anticipated revenue, loss of goodwill, loss of data, loss of contracts or any similar losses arising out of or in connection with this MoA.

11.2 The Marketing Partner acknowledges and agrees that C-DAC does not guarantee any minimum business, customer acquisition, revenue, commission, market opportunity or commercial success under this MoA. Accordingly, the Marketing Partner shall not be entitled to claim any compensation, damages, loss of profit, loss of future business, loss of opportunity or reimbursement of costs incurred in connection with the performance of its obligations under this MoA.

- 11.3 The aggregate liability of C-DAC arising out of or in connection with this MoA, whether in contract, tort (including negligence), statute or otherwise, shall not exceed the total revenue share/commission actually paid by C-DAC to the Marketing Partner during the twelve (12) months immediately preceding the event giving rise to such liability.
- 11.4 Nothing contained in this Clause shall limit or exclude the liability and indemnity obligations of the Marketing Partner under Clause 10, including liabilities arising from third-party claims, intellectual property infringement, breach of confidentiality, fraud, wilful misconduct, negligence, violation of law or unauthorized commitments made by the Marketing Partner.
- 11.5 The provisions of this Clause shall survive the expiry or termination of this MoA.

## **11 TAXES & DUTIES:**

- 11.1 Marketing partner shall bear any and all taxes of whatever nature due or arising under or out of this Agreement.
- 11.2 Unless otherwise agreed to the contrary, all prices set forth in this Agreement are exclusive of any and all taxes, levies, assessment, surcharges, duties or similar items assessed by a government body, and Marketing partner shall be solely and exclusively responsible for collection, remittance and/or compliance with any such taxes except those taxes which C-DAC is required by law to collect and remit.
- 11.3 Marketing partner shall pay all such charges either as levied by taxing authorities or as invoiced by C-DAC, or, in lieu thereof, the Marketing partner shall provide an exemption certificate acceptable to the relevant taxing authorities.

## **12 MISCELLANEOUS:**

- 12.1 The Marketing Partner shall not issue any press release, public announcement, media statement, case study, customer reference, website publication, social media communication or marketing material referring to C-DAC, its products, customers, projects or this MoA without the prior written approval of C-DAC.
- 12.2 The marketing partner shall not use the name, logo, trademark, goodwill or any other intellectual property of C-DAC in advertisements, publicity materials, press releases, social media communications or promotional activities without prior written approval of C-DAC.
- 12.3 Assignment:
- a. Marketing partner shall not assign the Agreement to any third party without prior written consent of C-DAC.
  - b. This Agreement will be binding upon and will inure to the benefit of the Parties and their respective successors and assigns.
- 12.4 Dispute Resolution Process:
- a. In case any dispute arises between the Parties with respect to the Agreement, including its validity, interpretation, implementation or alleged material breach of any of its provisions, the Parties hereto shall endeavour to settle such dispute amicably.
  - b. If at the time of occurrence of dispute, the mandate of Arbitration through AMRCD/AMRD is not in existence or not applicable to the dispute or to the parties, the dispute shall be

referred to and finally resolved by arbitration administered by the India International Arbitration Centre ("IIAC") in accordance with the India International Arbitration Centre (Conduct of Arbitration) Regulations ("IIAC Regulations") for the time being in force, which regulations are deemed to be incorporated by reference in this clause. The place/seat of the arbitration shall be New Delhi, India. The Tribunal shall consist of one arbitrator. The law governing the arbitration agreement shall be Indian Law. The language of the arbitration shall be English. The expenses incurred by each party in connection with the preparation, presentation etc. of the case before Tribunal shall be borne by each party.

c. The award given by the arbitrator shall be final and binding on the Parties. The language of the arbitration shall be English.

12.5 Notice: Except where specifically provided otherwise, any notice required or permitted to be given is to be given in writing to the person and at the address listed in this Agreement, or through email or by any other means recognized by law in the Territory. The performance related notices including termination etc. shall be sent through registered post with acknowledgement due.

**Nodal contacts for C-DAC :**

Mrs. Richa Rastogi, Scientist-E,  
Seismic Data Processing Team, HPC-ESEG Group,  
C-DAC, Pune  
Phone : +91-20-25503-361  
Email : richar@cdac.in

12.6 Severability: If any provision of this Agreement is or becomes illegal, invalid or unenforceable in any jurisdiction, the illegality, invalidity or unenforceability of that provision will not affect validity of any other provision of this Agreement.

12.7 Force Majeure: Neither party shall be held liable or responsible to the other party nor be deemed to have defaulted under or breached this Agreement for failure or delay in fulfilling or performing any obligation under this Agreement when such failure or delay is caused by or results from conditions beyond its control including, but not limited to Acts of God, Government restrictions (including the denial or cancellation of any export or other necessary license), wars, court orders, epidemics, pandemics, court orders in rem, insurrections and/or any other cause beyond the reasonable control of the party whose performance is affected. The performance of the Agreement shall be deemed suspended during such period and the time for completion shall be extended for a period corresponding to the effects of such delay.

12.8 Notwithstanding the above, the parties shall discuss ways of completing performance of the Agreement and if the Agreement becomes impossible to perform due to any events of force majeure stated above, which persist for a continuous period of three months, either party may terminate the Agreement with prior written notice and, in this event, Marketing Partner shall pay to C-DAC such portion of the Agreement Price as is proportionate to the work done by them in or towards performance of the Agreement up to the date of such termination.

12.9 Relationship: The Parties are independent entities and nothing in this Agreement creates a joint venture, partnership or relationship of agency between the Parties, and except as expressly

authorized herein, neither Party has any authority to act, make representations, or contract on behalf of the other Party.

**12.10 Waiver:**

- a. Failure by any Party to insist upon the strict performance of any covenant, duty, agreement or condition of this Agreement or to exercise any right or remedy consequent upon a breach thereof shall not constitute a waiver of any such breach or of any other covenant, duty, agreement or condition.
- b. Any waiver must be specifically stated as such in writing.

**12.11 Governing Law:**

- a. This Agreement shall be governed by and construed in accordance with the laws of India.
- b. In relation to disputes arising out of or relating to this Agreement, subject to the provisions of the Dispute Resolution and Arbitration clause, the Parties agree to submit to the exclusive jurisdiction of, and venue of the courts at Pune, Maharashtra.

**12.12 Entire Agreement:**

- a. This Agreement, executed in as many copies, constitutes the entire agreement among the Parties pertaining to the subject matter hereof and supersedes all prior agreements and understandings pertaining thereto.
- b. No amendment, supplement, modification or restatement of any provision of this Agreement shall be binding unless it is in writing and signed by each Party.

**IN WITNESS WHEREOF, the Parties have executed this Agreement by their duly authorized officers to be effective as of the Effective Date.**

**For Centre for Development of Advanced Computing**

**For <Marketing partner>**

**Authorized Signatory**

**Authorized Signatory**

**Name:**

**Name:**

**Designation:**

**Designation:**

## Annexure-VI (A)

### Marking Criteria:

Bidders shall be awarded marks as per the marking scheme provided in Annexure V(B).

| # | Criteria                    | Description                                   | Max Mark | Remark                                                                                                                                                                                                                                                                                                                                 |
|---|-----------------------------|-----------------------------------------------|----------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1 | Credentials of Organization | Certifications, compliance, awards            | 10       | The bidders will be awarded marks to the number of relevant certifications, compliances, and awards submitted during the last five years                                                                                                                                                                                               |
| 2 | Technical Presentation      | Operational and technical ability             | 50       | Based on the overall assessment of the bidders' capabilities and commitments as evaluated during their technical presentations.                                                                                                                                                                                                        |
| 3 | Experience                  | Years and relevant projects                   | 15       | Marks will be assigned based on experience in marketing, seismic services and expertise in executing government projects. Purchase Orders (POs), execution/work orders, or client-issued Experience/Work Completion Letters shall be submitted as documentary proof to substantiate the claimed experience during the last three years |
| 4 | Man Power Expertise         | Skilled team and specialization               | 15       | Marks will be assigned based on the expertise of the human resources in handling seismic projects, seismic-related marketing, and seismic-related support activities. The bidder shall be required to submit documentary proof, such as resumes/CVs of the skill working man power, to substantiate the claimed experience.            |
| 5 | Financial Stability         | Turnover and profits for long-term engagement | 10       | Marks will be assigned based on the bidder's annual turnover (minimum INR 2 Crore) in any of the last three financial years (F.Y 2023-24 to F.Y. 2025-26), as supported by audited financial statements/certificates duly certified by a Chartered Accountant.                                                                         |

## Annexure-VI (B)

### Marking Scheme

| # | Criteria                    | Max Mark | Marking Scheme                                                                                                                                                                                                                                                                                                                                                           |
|---|-----------------------------|----------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1 | Credentials of Organization | 10       | 10 Marks – More than 20 documents<br>08 Marks - 16 to 20 documents<br>06 Marks - 11 to 15 documents<br>04 Marks - 6 to 10 documents<br>02 Marks - 1 to 5 documents                                                                                                                                                                                                       |
| 2 | Technical Presentation      | 50       | Average of evaluation committee.                                                                                                                                                                                                                                                                                                                                         |
| 3 | Experience                  | 15       | 15 Marks – More than 20 documents<br>12 Marks - 16 to 20 documents<br>09 Marks - 11 to 15 documents<br>06 Marks - 6 to 10 documents<br>03 Marks - 1 to 5 documents                                                                                                                                                                                                       |
| 4 | Man Power Expertise         | 15       | 15 Marks – More than 20 man power<br>12 Marks - 16 to 20 man power<br>09 Marks - 11 to 15 man power<br>06 Marks - 6 to 10 man power<br>03 Marks - 1 to 5 man power                                                                                                                                                                                                       |
| 5 | Financial Stability         | 10       | Marks will be assigned based on the highest turnover in the previous 3 financial years. (F.Y 2023-24 to F.Y. 2025-26)<br>10 Marks – more than 15 crores<br>08 Marks – More than ₹10 crore and up to ₹15 crore<br>06 Marks – More than ₹5 crore and up to ₹10 crore<br>04 Marks – More than ₹3 crore and up to ₹5 crore<br>02 Marks – Minimum ₹2 crore and up to ₹3 crore |